



Lumbermen's Association of Texas & Louisiana  
Serving Dealers. Supporting Builders. Since 1886.

## **Our Mission**

To create unity, strength and a spirit of cooperation among building material suppliers to advance the industry and better serve our customers.

## **Our Values**

As we honor our proud past and unique culture, we value integrity, commitment, professionalism and innovation to better serve our industry and community.

## **Join us in our work for the industry.**

For 125 years, Leaders in our industry have utilized LAT to better serve our customers. With the fast-paced changes we have been through and the uncertain times we face, more than ever, LAT is the source for independent dealers, associates, and industry experts to plan for the future. Be it local, state, or national level, LAT is the Voice of the Independent Lumber Dealer. Join with us to "build" the next century.

Rufus Duncan, 2011-2012 LAT President





## Our Dealer Members

**LAT has over 150 Dealer members. Take a look at our network:**

Abrameit Bldg. & Supply  
AL&M Do-it-Best Building  
Supply  
Alamo Lumber Co.  
Allen Lumber Co.  
All-Service Window & Door Co.  
Anchor Lumber Yard, Inc.  
Anderle Lumber Co., Inc.  
Apple Lumber  
Architectural Carpentry  
Materials, Inc.  
Auldridge Bldg. Center, Inc.  
Baca Bldg. Center, Inc.  
Barnes & McCullough Lumber  
Co.  
Barney Robinson Hardwoods &  
Lumber Co., Inc.  
Baylor Lumber & Bldg. Co.  
Berry Lumber Co., Inc.  
Big Z Lumber Co.  
Bison Bldg. Materials Lumber  
Blake Building Materials  
Bob Barta Lumber Co.  
Bohn's Bldg. Materials, Inc.  
Braundera Yard & Hardware,  
Inc.  
Bridgeport Bldg. Center, Inc.  
Builders & Homeowners Supply  
Builders First Source  
Builders Lumber Co.  
Buttery Company, LLP  
Cade Building Materials  
Callaway Lumber Co.  
Campbell Lumber Co., Inc.  
Cashway Bldg. Materials  
Cassity Jones Lumber &  
Hardware  
Central Lumber & Supply Co.,  
Inc  
Circle Hardware & Lumber Co.  
City Lumber & Wholesale, Inc.  
City Lumber Co.  
Clark's Hardwood Lumber Co.  
Clyde Hardware & Supply  
Cobb-Holman Lumber Co., Inc.  
Community Lumber Co.  
Covington Lumber Co.  
Cresson Transmodal  
Distribution  
Custom Bilt Cabinets & Supply  
Dash Lumber  
Deer Park Lumber Co.  
DeFord Lumber Co., Ltd.  
Devine Lumber Co., Inc.

Doug Ashy Building Materials,  
Inc.  
Dr. Ike's Home Center  
E.R. Kiper Hardware & Lumber  
Corp.  
East Texas Lumber Co.  
Eberhard Lumber Co., Inc.  
Ed Harris Lumber Co.  
Elray Kocke Service, Inc.  
Erick's Lumber, Inc.  
Farmers Lumber Co., Inc.  
Forest Hill Lumber Co., Inc.  
Fort Worth Lumber Co.  
Fowler Lumber Co., Inc.  
Foxworth-Galbraith Lumber Co.  
Framing Square Lumber Co.,  
Inc.  
Galveston Wholesale Bldg.  
Materials, Inc.  
Gilmer Lumber Co., Inc.  
Gloor Hardware & Specialty  
Lumber, Inc.  
Goins Lumber Co., Inc.  
Guadalupe Lumber & Supply  
Co.  
Gulf Coast Houston LTD  
H.T.W. Lumber Co., Inc.  
Hall's Lumber, Inc.  
Harris Lumber & Hardware,  
Inc.  
Harry's Building Materials, Inc.  
Hayes Lbr. Co. of Jena, Inc.  
HBC-Higginbotham Holdings  
Heights Lumber & Supply, Inc.  
Hoffman Lumber Co.  
Home Lumber Co. Austin  
Home Lumber Co. Copperas  
Cove  
Hoover Bldg. Supply, Inc.  
Houston Hardwoods, Inc.  
Ideal Lumber Co.  
Independent Door Co., Inc.  
John E. Quarles Co.  
Kilgore's Clear Lake Lumber  
Lake Lumber Co., Inc.  
Landry Lumber & Supply Co.,  
Inc.  
Lanehart Cabinet Co., Inc.  
Langwood Lumber Co., Inc.  
Lengefeld Lumber Co.  
Lodge Lumber Co., Inc.  
Lucas Cedar Inc.  
Lumber Products, Inc.  
Maddux Bldg. Materials, Inc.  
Main Street Lumber Lumber Co.

Many Lumber Co.  
Martin Lumber Co., Inc.  
McCoy's Building Supply  
McDonnell Bldg. Materials Co.,  
Inc.  
McKee Lumber Co.  
Montalbano Lumber  
Morton Lumber Co.  
Norman Building Materials, Inc.  
Noser Lumber Co.  
Olsen & Guerra Lumber Co.  
Olshan Lumber Co.  
Orange County Bldg. Materials,  
Inc.  
Paris Lumber & Bldg. Center  
Parker Lumber Co.  
Pawlik's Supply Co., Inc.  
Pearland Lumber Co., Inc.  
Poole Lumber Co.  
Potetz Home Center  
ProBuild  
R.E. Sweeney Co., Inc.  
Red Barn Builders Supply, Inc.  
Redwoods, Inc.  
Ritter Lumber Company  
Riverside Lumber Co.  
Rockdale Bldg. Materials Center  
Roy V. Dean Lumber Co., Inc.  
Savoie Lumber & Hardware  
Shake & Shingle Supply  
Shamburger & Graham Bldg.  
Centers, Inc.  
Sheridan Lumber Co.  
Slone Lumber Co., Inc.  
Stahlman Lumber Co.  
Sumner-Colley Lumber Co.  
T.J. Moore Lumber Yard  
Teague Lumber Co.  
Teche Lumber & Building  
Supply Inc.  
Thomas Supply, Inc.  
Thrifty Lumber & Hardware  
Tri Lumber & Hardware Co.,  
Inc.  
Triple A Lumber  
Tuttle Lumber Co.  
Vetter Lumber Co.  
Vick Lumber Co.  
Wayne Brown, Inc. DbA WB  
Farm & Ranch Supply  
West End Lumber Co., Inc.  
Wilson & Riffin Lumber & Bldg.  
Headquarters  
Woodson Lumber Company  
Zarsky Lumber Co., Inc.



## Our Associate Members

**LAT has over 100 Associate Members. Join them today.**

Activant Solutions  
Alamo Forest Products,  
Inc.  
Allied Bldg. Stores, Inc.  
Allweather Wood LLC  
American Gypsum  
AZEK Building Products  
Bill Roberts Sales Co., Inc.  
BlueLinx Corporation  
Boise Cascade LLC  
Boozer Laminated Beam  
Co, Inc.  
Bradco Supply  
Breco Wood Products  
Capital Lumber Co.  
Capps Insurance Agency  
Cedar Creek Texas  
Cedar Supply, Inc.  
CertainTeed Corporation  
CLW, Inc.  
CMC Steel Texas  
Colley & Co., Inc.  
Contractors Paving Supply,  
Inc.  
D & I Wood Products, Inc.  
Daico Supply  
Deltic Timber Corp.  
Denver Southwest  
Dixequip Inc.  
Dixie Plywood & Lumber  
Co.  
DMSI, Inc.  
Do It Best Corp.  
DuPont Tyvek/  
Weatherization Partners  
DW Distribution  
ECMD, Inc.  
ENAP, Inc.  
Federated Insurance

Gaiennie Lumber Co.  
GlassCraft Door Company  
GRK Fasteners  
Guardian Bldg. Products  
Handy Hardware  
Wholesale, Inc.  
Henna Chevrolet  
Hixson Lumber Sales  
Holland Southwest  
International  
Hoover Treated Wood  
Products  
Huber Engineered Woods  
Huttig Building Products  
Ilevel By Weyerhaeuser  
Indiana Lumbermens  
Mutual Insurance  
Industrias Forestales CG  
Island Cypress, LTD.  
J.E.B. Ransone Lumber  
Co., Inc.  
Jon A. Cromwell  
Insurance, Inc.  
LBM Journal  
Lee Roy Jordan Lumber  
Co.  
Lumber Insurance Services  
Lumbermen's  
Merchandising Corp.  
Malarkey Roofing Products  
Marwin Company  
Metroplex Cabinets  
Moulding and Millwork,  
Inc.  
Mountain View Reload USA  
National Nail  
Norbord Industries, Inc.  
Orgill, Inc.

Ozark Natural Paneling/  
Curtner Lumber  
Pennsylvania Lumbermens  
Mutual Insurance  
Piney Forest Products LLC  
Polyguard Products Inc.  
PrimeSource  
Progressive Solutions  
Quikrete Companies  
Richardson Timbers, LLC  
RMAX, Inc.  
Roberts International  
Roseburg EWP  
Roy O. Martin Lumber  
Company, Inc.  
San Antonio Steel Co.  
Sierra Pacific Industries  
Snively Forest Products  
Southwest Moulding  
SPRUCE Computer  
Systems  
Steves & Sons  
Swanson Group  
Tamko Building Products  
Tamlyn  
Tapper Lumber Sales  
Temple-Inland  
Texas Building Products  
Texas Industries  
Textruss Component Bldg.,  
Inc.  
The Detering Co.  
Timber Tech Texas, Inc.  
Tomball Forest Products  
W.W. Cannon, Inc.  
Web-Lift Inc. (Spyder  
Forklift)  
Wood Protection LP



## What we do.

### Associate Member Benefits

## **Renew your dues today to receive these Member Benefits-**

- **2012-13 LAT Directory Listing** – LAT members use their annual directory year-round when making buying decisions
- **Access to the LAT Database** – Receive valuable contact information for businesses in Louisiana and Texas in a digital format
- **Discounted Exhibit Space and Advertising Rates** – The best ways to promote your business.
- **Networking opportunities** – Meet with LAT members at events throughout the year to better know your customers and peers
- **Certified Green Dealer Program** with our partner, the *LBM Journal*.
- **Legislative and Regulatory representation** in Texas, Louisiana, and Washington, DC.
- **Industry Updates** – Continue receiving weekly updates on the news that affects your company

## **See what you think of us.**

Attend any of our upcoming events and see what you think of our organization and our membership.

### **ANNUAL CONVENTION**

April 7-9<sup>th</sup>, 2012

Get Back In the

**Relax, Learn, Network**

**La Torretta Resort on Lake Conroe**

**Montgomery, TX (North of Houston)**



Check out [www.lat.org](http://www.lat.org) for more information on LAT and the LAT Membership.



## Help us do more.

### 2012 Associate Member Dues

Dues from our dealer and associate members fund our initiatives and keep our industry strong. Help us do more.

LAT relies on the honor system and dues include membership in the National Lumber and Building Material Dealers Association (NLBMDA). Visit [www.dealer.org](http://www.dealer.org) for more information about our national association.

<b>Associate Member</b>	<b>Dues</b>
Manufacturer/Wholesaler/Distributor/Broker – LARGE (7 or more states)	\$1350
Manufacturer/Wholesaler/Distributor/Broker – MEDIUM (3 to 6 states)	\$900
Manufacturer/Wholesaler/Distributor/Broker – STATE (2 or fewer states)	\$600
Firm Selling Member Services	\$600
Retailer not in Texas or Louisiana	\$460
Manufacturers' Representative	\$330
Retired Retail or Associate Member	\$100

Dues payments to LAT are not deductible as charitable contributions for Federal income tax purposes. 89% of your dues is deductible as an ordinary and necessary expense due to legislative representation LAT performs on your behalf.

Key Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Website: \_\_\_\_\_

Email: \_\_\_\_\_

Please provide the above contact information for all additional locations on a separate page.

Credit card to be charged: MC Visa AMEX Discover for \$ \_\_\_\_\_

Card number: \_\_\_\_\_ Expiration: \_\_\_\_\_ Security code: \_\_\_\_\_

Name on card: \_\_\_\_\_ Signature: \_\_\_\_\_

Billing address: \_\_\_\_\_

Checks made payable to LAT are preferred.