



Lumbermen's Association of Texas & Louisiana
Serving Dealers. Supporting Builders. Since 1886.

Our Mission

To create unity, strength and a spirit of cooperation among building material suppliers to advance the industry and better serve our customers.

Our Values

As we honor our proud past and unique culture, we value integrity, commitment, professionalism and innovation to better serve our industry and community.

Join us in our work for the industry.

LAT is not about "How do we compete with the big guys?" It is more about sharing ideas and resources to offer the best products and service in the industry. Many of our dealers (and associate members) come from multiple generation businesses. The collective wisdom and knowledge is invaluable to anyone trying to improve (or survive) in the building material business.

- Bob Ashley 2009-10 LAT President





Our Dealer Members

LAT has over 150 Dealer members. Take a look at our network:

Abrameit Bldg. & Supply
Ace Hardware & Lumber Co. of Killen, Inc.
AL&M Do-it-Best Building Supply
Alamo Lumber Co.
Allen Lumber Co.
All-Service Window & Door Co.
Anchor Lumber Yard, Inc.
Anderle Lumber Co., Inc.
Apple Lumber
Architectural Carpentry Materials, Inc.
Auldridge Bldg. Center, Inc.
Baca Bldg. Center, Inc.
Barnes & McCullough Lumber Co.
Barney Robinson Hardwoods & Lumber Co., Inc.
Baylor Lumber & Bldg. Co.
Berry Lumber Co., Inc.
Big Z Lumber Co.
Bison Bldg. Materials Lumber
Blake Building Materials
Bob Barta Lumber Co.
Bohn's Bldg. Materials, Inc.
Braundera Yard & Hardware, Inc.
Bridgeport Bldg. Center, Inc.
Builders & Homeowners Supply
Builders First Source
Builders Lumber Co.
Buttery Company, LLP
Cade Building Materials
Callaway Lumber Co.
Campbell Lumber Co., Inc.
Cashway Bldg. Materials
Cassity Jones Lumber & Hardware
Central Lumber & Supply Co., Inc.
Circle Hardware & Lumber Co.
City Lumber & Wholesale, Inc.
City Lumber Co.
Clark's Hardwood Lumber Co.
Clyde Hardware & Supply
Cobb-Holman Lumber Co., Inc.
Community Lumber Co.
Covington Lumber Co.
Cresson Transmodal Distribution
Custom Bilt Cabinets & Supply
Dash Lumber
Davis-Hawn Lumber Co.
Deer Park Lumber Co.
DeFord Lumber Co., Ltd.
Devine Lumber Co., Inc.
Doug Ashy Building Materials, Inc.
Dr. Ike's Home Center
E.R. Kiper Hardware & Lumber Corp.

East Texas Lumber Co.
Eberhard Lumber Co., Inc.
Ed Harris Lumber Co.
El Clavo Sales Co., Inc.
Elray Kocke Service, Inc.
Erick's Lumber, Inc.
Farmers Lumber Co., Inc.
Fine Lumber & Plywood, Inc.
Forest Hill Lumber Co., Inc.
Fort Worth Lumber Co.
Fowler Lumber Co., Inc.
Foxworth-Galbraith Lumber Co.
Framing Square Lumber Co., Inc.
Galveston Wholesale Bldg. Materials, Inc.
Gilmer Lumber Co., Inc.
Gloor Hardware & Specialty Lumber, Inc.
Goins Lumber Co., Inc.
Guadalupe Lumber & Supply Co.
Gulf Coast Houston LTD
H.T.W. Lumber Co., Inc.
Hall's Lumber, Inc.
Harris Lumber & Hardware, Inc.
Hayes Lbr. Co. of Jena, Inc.
HBC-Higginbotham Holdings
Heights Lumber & Supply, Inc.
Hoffman Lumber Co.
Home Building Materials
Home Lumber Co.
Home Lumber Co.
Hoover Bldg. Supply, Inc.
Houston Hardwoods, Inc.
Ideal Lumber Co.
Independent Door Co., Inc.
John A. Kettle Lumber Co.
John E. Quarles Co.
Kilgore's Clear Lake Lumber
Lake Lumber Co., Inc.
Lakeshore Lumber Co.
Landry Lumber & Supply Co., Inc.
Lanehart Cabinet Co., Inc.
Langwood Lumber Co., Inc.
Lengefeld Lumber Co.
Lodge Lumber Co., Inc.
Lucas Cedar Inc.
Lumber Products, Inc.
M & M Lumber Company
Maddux Bldg. Materials, Inc.
Main Street Lumber Do-It Center
Many Lumber Co.
Martin Lumber Co., Inc.
Matt's Cash & Carry Building Materials
McCoy's Building Supply
McDonnell Bldg. Materials Co., Inc.

McKee Lumber Co.
Mid Coastal Lumber & Hardware
Montalbano Lumber
Morton Lumber Co.
Norman Building Materials, Inc.
Noser Lumber Co.
Olsen & Guerra Lumber Co.
Olshan Lumber Co.
Orange County Bldg. Materials, Inc.
Paris Lumber & Bldg. Center
Parker Lumber Co.
Pawlik's Supply Co., Inc.
Pearland Lumber Co., Inc.
Poole Lumber Co.
Potetz Home Center
ProBuild
R.E. Sweeney Co., Inc.
Red Barn Builders Supply, Inc.
Redwoods, Inc.
Ritter Lumber Company
Riverside Lumber Co.
Rockdale Bldg. Materials Center
Roy V. Dean Lumber Co., Inc.
Savoie Lumber & Hardware
Seidel Distribution Services
Shake & Shingle Supply
Shamburger & Graham Bldg. Centers, Inc.
Sheridan Lumber Co.
Simms Lumber Co.
Sloane Lumber Co., Inc.
Stahman Lumber Co.
Sumner-Colley Lumber Co.
Teague Lumber Co.
Teche Lumber & Building Supply Inc.
Thomas Supply, Inc.
Thrifty Lumber & Hardware
Tim's Hardware & Lumber
Tri Lumber & Hardware Co., Inc.
Triple A Lumber
Tuttle Lumber Co.
Vetter Lumber Co.
Vick Lumber Co.
Wayne Brown, Inc. Dba WB Farm & Ranch Supply
West End Lumber Co., Inc.
West Side Lumber Co.
White House Lumber Co.
Wilson & Riggin Lumber & Bldg. Headquarters
Woodson Lumber Company
Yearly's
Zarsky Lumber Co., Inc.



Our Associate Members

LAT has over 100 Associate Members. Join them today.

Activant Solutions
Alamo Forest Products,
Inc.
Allied Bldg. Stores, Inc.
Allweather Wood LLC
American Gypsum
Bill Roberts Sales Co., Inc.
BlueLinx Corporation
Boise Cascade LLC
Boozer Laminated Beam
Co, Inc.
Breco Wood Products
Capital Lumber Co.
Capps Insurance Agency
Cedar Creek Texas
Cedar Supply, Inc.
CertainTeed Corporation
CLW, Inc.
Colley & Co., Inc.
Computer Associates, Inc.
Contractors Paving Supply,
Inc.
D & I Wood Products, Inc.
Daico Supply
Deltic Timber Corp.
Denver Southwest
Dixequip Inc.
Dixie Plywood & Lumber
Co.
DMSI, Inc.
Do It Best Corp.
Dow Chemical
DW Distribution
ECi Advantage
ECMD, Inc.
Federated Insurance
Gaiennie Lumber Co.
GlassCraft Door Company
Gravley Door Co.
GRK Fasteners
Guardian Bldg. Products
Hampton Lumber Sales

Handy Hardware
Wholesale, Inc.
Heng Yu LLC
Henna Chevrolet
Hiab, Inc.
Hixson Lumber Sales
Holland Southwest
International
Hoover Treated Wood
Products
Huber Engineered Woods
Huttig Building Products
IBSA, Inc.
IBTX Risk Services
Ilevel By Weyerhaeuser
Indiana Lumbermens
Mutual Insurance
Interlake Mecalux, Inc.
Island Cypress, LTD.
J.E.B. Ransone Lumber
Co., Inc.
Jon A. Cromwell
Insurance, Inc.
LBM Journal
Lifetime Doors, Inc.
LP Building Products
Lumber Insurance Services
Lumbermen's
Merchandising Corp.
Malarkey Roofing Products
Metroplex Cabinets
Moulding and Millwork,
Inc.
National Nail
Norbord Industries, Inc.
Nors Insurance Services
Orgill, Inc.
Panels-Systems, LLC
Pennsylvania Lumbermens
Mutual Insurance
Polyguard Products Inc.

Powerfoam Insulation-A
Division of Metl-Span
PrimeSource
Princeton Delivery
Systems, Inc.
ProBuilt DIY Aluminum
Railings
Progressive Solutions
Quikrete Companies-Dallas
Richardson Timbers, LLC
RMAX, Inc.
Roberts International
Roseburg EWP
Roy O. Martin Lumber
Company, Inc.
San Antonio Steel Co.
Scott Honefenger Sales &
Assoc.
Sierra Pacific Industries
Snively Forest Products
Southwest Moulding
SPRUCE Computer
Systems
Steves & Sons
Swanson Group
Tamko Building Products
Tamlyn
Tapper Lumber Sales
Temple-Inland
Texas Building Products
Texas Industries
Textruss Component Bldg.,
Inc.
The Detering Co.
Timber Tech Texas, Inc.
Tomball Forest Products
Weatherization Partners
LTD./DuPont Tyvek
Web-Lift Inc. (Spyder
Forklift)
Westervelt Lumber
Wood Protection LP



What we do.

2009 Summary of Activities

Have you been the victim of building material theft?

LAT is tracking shingle, vehicle, and other building material thefts across Texas and beyond. Over \$4 million in products have been stolen from LAT members this year. We have coordinated our efforts with Crime Stoppers and are working to shut down these thieves.

Did you sell building products to Dealers after Ike?

LAT helped to stop legislation that would have fixed or controlled dealer and distributor prices on commodities in the wake of natural disasters for an unspecified amount of time.

Do you want more business in 2010?

LAT is providing webinars, seminars, and preparing for our 2010 Convention to help you be more efficient and gain more business. We redesigned our website to make communication with you easier. Check out www.lat.org for more information.

Do you want up-to-date industry information?

LAT communicates breaking news from the industry to its members via email, fax, and mail. This is information you need to know.



See what you think of us.

Attend any of our upcoming events and see what you think of our organization and our membership.

ANNUAL CONVENTION

April 7-9th 2011

Get Back In The Saddle

With LAT

Fort Worth, TX



Check out www.lat.org/calendar-of-events for more information and the most current events list.

Help us do more.



2010 Associate Member Dues

Dues from our dealer and associate members fund our initiatives and keep our industry strong. Help us do more.

LAT relies on the honor system and dues include membership in the National Lumber and Building Material Dealers Association (NLBMDA). Visit www.dealer.org for more information about our national association.

Associate Member	Dues
Manufacturer/Wholesaler/Distributor/Broker – LARGE (7 or more states)	\$1350
Manufacturer/Wholesaler/Distributor/Broker – MEDIUM (3 to 6 states)	\$900
Manufacturer/Wholesaler/Distributor/Broker – STATE (2 or fewer states)	\$600
Firm Selling Member Services	\$600
Retailer not in Texas or Louisiana	\$460
Manufacturers' Representative	\$330
Retired Retail or Associate Member	\$100

Dues payments to LAT are not deductible as charitable contributions for Federal income tax purposes. 89% of your dues is deductible as an ordinary and necessary expense due to legislative representation LAT performs on your behalf.

Key Contact: _____ Title: _____

Company: _____

Address: _____ City: _____ State: ____ Zip: _____

Phone: _____ Fax: _____ Website: _____

Email: _____

Please provide the above contact information for all additional locations on a separate page.

Credit card to be charged: MC Visa AMEX Discover for \$ _____

Card number: _____ Expiration: _____ Security code: _____

Name on card: _____ Signature: _____

Billing address: _____

Checks made payable to LAT are preferred. A 5% fee will be added to all credit card transactions.