



Building Material Operations Comparison Program

A comprehensive review of expenses AND a salary survey in one tool!

This program allows you to quickly and easily evaluate your expenses and your salary structure in comparison to national and regional dealers.

FEATURES

- ◆ Web-based with easy data entry. Definitions noted for categories so analysis gives “apples to apples” comparisons.
- ◆ System auto-computes many numbers & highlights potential errors to prevent typos errors from ruining your analysis.
- ◆ Secure environment conforms to the high SSL standards required for e-commerce. Passwords are encrypted. Information is stored on a server that is ISO9001 compliant.
- ◆ More than 90 charts & graphs, many with industry benchmarks & tags showing how you want your data to trend.
- ◆ Ability to store your data from year to year, allowing you to see how you have improved (or not) over time.
- ◆ Created & managed by regional Lumber and Building Material associations you trust. Your data is safe and confidential.
- ◆ Combines cost studies and salary surveys into one program.



HOW IT WORKS

- ◆ Complete this form and submit it with your payment of \$200 to LAT.
- ◆ You will be sent a username and password, along with a web address.
- ◆ Go to the web address, enter your username and password, and view a tutorial or simply begin entering data.
- ◆ If you’d prefer to delegate the data entry to someone else in your company, you can create a user name and password for them, and determine how much or little they can do once they log in.
- ◆ As you enter data, you can do it all at once or save some and come back later. **All data must be entered by April 1.**
- ◆ After April 1, log back into the system to view or print your charts showing how your company compares to national and regional averages.

PAYMENT: \$200 – please make checks payable, and mail to LAT with completed form.

Name _____

Address _____

City _____ ST _____ Zip Code _____

Phone (_____) _____ Fax (_____) _____

e-mail _____

Invoice Check # _____

NOTE: If you request an invoice, your username and password will not be sent until payment is received.)