



LUMBERMEN'S ASSOCIATION OF TEXAS
Serving Dealers. Supporting Builders. Since 1886.

October 20, 2017

We write today to thank you for your membership in the Lumbermen's Association of Texas (LAT) and to invite you to continue your membership in 2018. Your investment helps make LAT Texas' premier trade association for Lumber & Building Materials Dealers. Together, we are advancing our industry and serving LAT members. Most recently, LAT:

- Successfully defeated legislation at the Texas Legislature that would have cost many businesses additional time and money to protect their lien rights. LAT members are the only Texas business owners at the table that are not lobbyists.
- Provided timely information about Hurricane Harvey's impact and identified federal and state resources for affected LAT members and their employees

Based on feedback from associate members like you, we are planning a 2018 LAT Convention & Buying Show that allows for more networking, including opening the LAT golf tournament to corporate funds, providing a networking opportunity on the show floor during the buying show, and making schedule adjustments to allow for small, networking dinners and more personal face time for you.

In addition, your 2018 LAT dues will provide you with:

- Exposure to over 110 Lumber & Building Material Dealers principals and owners
- Opportunity to connect with the industry's emerging leaders and next generation of owners and executives
- Regional networking opportunities
- Opportunities to exhibit and sponsor at the 2018 LAT Convention & Buying Show
- Listing in our LAT member directory
- Weekly eNewsletters, and a redesigned biannual newsletter with unique advertising opportunities

It is an honor to serve the lumber and building materials industry—thank you for investing in our mission.

Sincerely,

Chris Miller
President, Board of Directors

Mireya Zapata
Executive Vice President

Craig Lukshin
Finance & Services Manager